

Persuasion/ Argumentation

Grade 6

Products or Action

Write to persuade

- Essays
- Editorials
- Research Reports

Discuss

- Address multiple viewpoints on an issues
- Clarify multiple viewpoints on an issue



Essential Thinking Needed while Reading or Listening to an Argument



- Draw conclusions from what you read and hear
- Analyze bias in what you read & hear
- Analyze positions on an issue
- Evaluate information used to support a position
- Recognize fallacies in logic
- Check sources for date & accuracy
- Analyze persuasive techniques used in what you read and hear. Are they effective?



Techniques to Use or Analyze

- Use persuasive techniques, including emotional appeal (pathos)
- Use propaganda techniques
- Use stories & anecdotes to persuade
- Use research to persuade
- Consider your audience whether writing or verbally expressing your viewpoint (What appeals to that audience? What will persuade them? What questions will they have?)